

## **Healthy Kids/Brighter Future**

## d/b/a Healthy Learners

**Consolidated Financial Statements** 

Years Ended June 30, 2022 and 2021



# WIPFLI

### **Independent Auditor's Report**

Board of Directors Healthy Kids/Brighter Future d/b/a Healthy Learners Brunswick, Maine

#### Opinion

We have audited the accompanying consolidated financial statements (the "financial statements") of Healthy Kids/Brighter Future (the "Organization"), a nonprofit organization, which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of Healthy Kids/Brighter Future as of June 30, 2022 and 2021, and the changes in its net assets for the years then ended in accordance with accounting principles generally accepted in the United States of America ("GAAP").

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Healthy Kids/Brighter Future and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Healthy Kids/Brighter Future's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Healthy Kids/Brighter Future's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Healthy Kids/Brighter Future's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

#### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The [name of other supplemental information], are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Wippei LLP

Wipfli LLP

South Portland, Maine November 28, 2022

### Healthy Kids/Brighter Future d/b/a Healthy Learners Consolidated Statements of Financial Position

| As of June 30,                        | 2022               | 2021      |
|---------------------------------------|--------------------|-----------|
| As of Julie So,                       | 2022               | 2021      |
| Assets                                |                    |           |
| Cash and cash equivalents             | \$<br>998,309 \$   | 415,432   |
| Certificates of deposit               | -                  | 803,798   |
| Investments                           | 5,533,136          | 2,219,711 |
| Contributions and grants receivable   | 875,000            | 100,000   |
| Other receivables                     | 2,955              | 1,094     |
| Prepaid expenses                      | 55,207             | 122,324   |
| Property and equipment - net          | 628,195            | 226,879   |
|                                       |                    |           |
| Total assets                          | \$<br>8,092,802 \$ | 3,889,238 |
|                                       |                    |           |
| Liabilities and Net Assets            |                    |           |
| Liabilities                           |                    |           |
| Accounts payable and accrued expenses | \$<br>39,223 \$    | 2,367     |
| Accrued payroll and taxes             | 96,411             | 23,015    |
| Total liabilities                     | 135,634            | 25,382    |
| Net assets                            |                    |           |
| Without donor restrictions            | 7 011 192          |           |
| With donor restrictions               | 7,044,183          | 3,763,856 |
|                                       | 912,985            | 100,000   |
| Total net assets                      | 7,957,168          | 3,863,856 |
| Total liabilities and net assets      | \$<br>8,092,802 \$ | 3,889,238 |

## Healthy Kids/Brighter Future d/b/a Healthy Learners Consolidated Statement of Activities

|                                       | 2022                     |              |              |           |  |  |  |
|---------------------------------------|--------------------------|--------------|--------------|-----------|--|--|--|
|                                       | 2022                     |              |              |           |  |  |  |
|                                       | Without Donor With Donor |              |              |           |  |  |  |
| Year Ended June 30,                   | R                        | estrictions  | Restrictions | Total     |  |  |  |
| Revenue                               |                          |              |              |           |  |  |  |
| Grants and contributions              | \$                       | 6,646,438 \$ | 1,130,300 \$ | 7,776,738 |  |  |  |
| Gain on currency translation          |                          | 135,360      | -            | 135,360   |  |  |  |
| Interest and dividends                |                          | 40,538       | -            | 40,538    |  |  |  |
| Loss on investments                   |                          | (143,374)    | -            | (143,374) |  |  |  |
| Gain on sale of assets                |                          | 2,708        | -            | 2,708     |  |  |  |
| Net assets released from restrictions |                          | 317,315      | (317,315)    | -         |  |  |  |
| Total operating revenue               |                          | 6,998,985    | 812,985      | 7,811,970 |  |  |  |
| _                                     |                          |              |              |           |  |  |  |
| Expenses                              |                          |              |              |           |  |  |  |
| Program                               |                          | 3,035,042    | -            | 3,035,042 |  |  |  |
| Administrative                        |                          | 572,656      | -            | 572,656   |  |  |  |
| Fundraising                           |                          | 110,960      | -            | 110,960   |  |  |  |
| Total operating expenses              |                          | 3,718,658    | -            | 3,718,658 |  |  |  |
| Change in net assets                  |                          | 3,280,327    | 812,985      | 4,093,312 |  |  |  |
|                                       |                          |              |              |           |  |  |  |
| Net assets, beginning of year         |                          | 3,763,856    | 100,000      | 3,863,856 |  |  |  |
| Net assets, end of year               | \$                       | 7,044,183 \$ | 912,985 \$   | 7,957,168 |  |  |  |

## Healthy Kids/Brighter Future d/b/a Healthy Learners Consolidated Statement of Activities

|                                       | 2021                     |                 |           |  |  |  |  |
|---------------------------------------|--------------------------|-----------------|-----------|--|--|--|--|
|                                       | Without Donor With Donor |                 |           |  |  |  |  |
| Year Ended June 30,                   | Restrictions             | Restrictions    | Total     |  |  |  |  |
| Teur Enueu Julie 30,                  | Restrictions             | Restrictions    | TOLAI     |  |  |  |  |
| Revenue                               |                          |                 |           |  |  |  |  |
| Grants and contributions              | \$ 3,937,363             | \$\$ 100,000 \$ | 4,037,363 |  |  |  |  |
| Loss on currency translation          | (17,921                  | .) -            | (17,921)  |  |  |  |  |
| Interest                              | 12,440                   | ) -             | 12,440    |  |  |  |  |
| Loss on sale of assets                | (6,375                   | 5) -            | (6,375)   |  |  |  |  |
| Net assets released from restrictions | 99,889                   | ) (99,889)      | -         |  |  |  |  |
| Total Revenue                         | 4,025,396                | 5 111           | 4,025,507 |  |  |  |  |
|                                       |                          |                 |           |  |  |  |  |
| Expenses                              |                          |                 |           |  |  |  |  |
| Program                               | 1,454,803                | -               | 1,454,803 |  |  |  |  |
| Administrative                        | 230,009                  | ) –             | 230,009   |  |  |  |  |
| Fundraising                           | 60,371                   |                 | 60,371    |  |  |  |  |
| Total expenses                        | 1,745,183                | -               | 1,745,183 |  |  |  |  |
| Change in net assets                  | 2,280,213                | 8 111           | 2,280,324 |  |  |  |  |
| Net assets, beginning of year         | 1,483,643                | 99,889          | 1,583,532 |  |  |  |  |
| Net assets, end of year               | \$ 3,763,856             | 5 \$ 100,000 \$ | 3,863,856 |  |  |  |  |

## Healthy Kids/Brighter Future d/b/a Healthy Learners Consolidated Statement of Functional Expenses

|                                  |                 | Supporting Services |    |               |                 |
|----------------------------------|-----------------|---------------------|----|---------------|-----------------|
| Year Ended June 30, 2022         | Program         | Administrat         |    |               | Total           |
|                                  |                 |                     |    |               |                 |
| Community engagement             | \$<br>25,346    | \$                  | -  | \$-\$         | 25,346          |
| Infrastructure support           | 584,206         |                     | -  | -             | 584,206         |
| Program training                 | 424,043         |                     | -  | -             | 424,043         |
| Program supplies                 | 179,417         | 8,9                 | 76 | -             | 188,393         |
| Program services                 | 15,387          |                     | -  | -             | 15,387          |
| Stipends                         | 53,883          |                     | -  | -             | 53 <i>,</i> 883 |
| Performance based incentives     | 2,037           |                     | -  | -             | 2,037           |
| Stakeholder meetings             | 41,966          |                     | -  | -             | 41,966          |
| Advocacy & government engagement | 9,955           |                     | -  | -             | 9,955           |
| Visibility & communications      | 6,560           |                     | -  | -             | 6,560           |
| Research                         | 5,113           |                     | -  | -             | 5,113           |
| Personnel                        | 869,075         | 221,6               | 96 | 75,193        | 1,165,964       |
| Employee development             | 2,035           | 40,0                | 15 | -             | 42,050          |
| Occupancy                        | 215,523         | 149,0               | 85 | 536           | 365,144         |
| Communication                    | 30,823          | 10,7                | 71 | -             | 41,594          |
| Electronics                      | 120,854         | 17,6                | 48 | 427           | 138,929         |
| Software subscriptions           | 191,870         | 7,9                 | 59 | 421           | 200,250         |
| Travel                           | 204,801         | 44,3                | 97 | 25,646        | 274,844         |
| Professional services            | 8,239           | 54,6                | 37 | 8,150         | 71,026          |
| Insurance                        | 20,154          | 5,8                 | 41 | -             | 25,995          |
| Administrative fees              | 23,755          | 11,6                | 31 | 231           | 35,617          |
| Fundraising                      | -               |                     | -  | 356           | 356             |
| Total                            | \$<br>3,035,042 | \$ 572,6            | 56 | \$ 110,960 \$ | 3,718,658       |

### Healthy Kids/Brighter Future d/b/a Healthy Learners Consolidated Statement of Functional Expenses

|                                  |                 | Supporting     |              |                |
|----------------------------------|-----------------|----------------|--------------|----------------|
| Year Ended June 30, 2021         | Program         | Administrative | Fundraising  | Total          |
|                                  |                 |                |              |                |
| Community engagement             | \$<br>17,113    | \$-            | \$-\$        | 17,113         |
| Infrastructure support           | 383,560         | -              | -            | 383,560        |
| Program training                 | 84,826          | -              | -            | 84,826         |
| Program supplies                 | 118,616         | 1,174          | -            | 119,790        |
| Program services                 | 6,259           | -              | -            | 6,259          |
| Stipends                         | 50,194          | -              | -            | 50,194         |
| Performance based incentives     | 2,549           | -              | -            | 2,549          |
| Stakeholder meetings             | 28,172          | -              | -            | 28,172         |
| Advocacy & government engagement | 19,852          | -              | -            | 19,852         |
| Visibility & communications      | 6,461           | -              | -            | 6,461          |
| Program development              | 145             | -              | -            | 145            |
| Personnel                        | 460,384         | 95,945         | 45,852       | 602,181        |
| Employee development             | 47              | 16,530         | -            | 16,577         |
| Occupancy                        | 76,296          | 23,850         | 567          | 100,713        |
| Communication                    | 12,707          | 1,780          | -            | 14,487         |
| Electronics                      | 70,612          | 11,809         | 2,206        | 84,627         |
| Software subscriptions           | 31,800          | 4,009          | 421          | 36,230         |
| Travel                           | 74,255          | 9,879          | 483          | 84,617         |
| Professional services            | 10,116          | 48,746         | 10,500       | 69,362         |
| Insurance                        | 505             | 10,920         | -            | 11,425         |
| Administrative fees              | 334             | 5,367          | 187          | 5 <i>,</i> 888 |
| Fundraising                      | -               | -              | 155          | 155            |
|                                  |                 |                |              |                |
| Total                            | \$<br>1,454,803 | \$ 230,009     | \$ 60,371 \$ | 1,745,183      |

## Healthy Kids/Brighter Future d/b/a Healthy Learners Consolidated Statements of Cash Flows

| Years Ended June 30,                             | 2022               | 2021        |
|--|--------------------|-------------|
| Cash flows from operating activities             |                    |             |
| Change in net assets                             | \$<br>4,093,312 \$ | 2,280,324   |
| Adjustments to reconcile change in net assets to |                    |             |
| net cash flows from operating activities:        |                    |             |
| Depreciation                                     | 73,466             | 20,283      |
| Loss on investments                              | 143,374            | -           |
| Loss (gain) on sale of assets                    | (2,708)            | 6,375       |
| (Increase) decrease in:                          |                    |             |
| Contributions receivable                         | (775,000)          | (50,000)    |
| Other receivables                                | (1,861)            | 24,274      |
| Prepaid expenses                                 | 67,117             | (110,121)   |
| Increase (decrease) in:                          |                    |             |
| Accounts payable                                 | 36,856             | (11,202)    |
| Accrued payroll                                  | 73,396             | 7,738       |
| Net cash flows from operating activities         | 3,707,952          | 2,167,671   |
| Cash flows from investing activities             |                    |             |
| Purchase of property and equipment               | (472,074)          | (232,306)   |
| Proceeds from sale of investments                | 1,247,000          | -           |
| Purchase of investments                          | (4,703,799)        | (2,219,711) |
| Proceeds (purchase) of certificates of deposit   | 803,798            | (943)       |
| Net cash flows from investing activities         | (3,125,075)        | (2,452,960) |
| Net change in cash                               | 582,877            | (285,289)   |
| Cash at beginning of year                        | 415,432            | 700,721     |
| Cash at end of year                              | \$<br>998,309 \$   | 415,432     |

### Note 1: Nature of the Organizations and Significant Accounting Policies

#### **Nature of Activities**

Healthy Kids/Brighter Future Inc is a 501(c)(3) tax-exempt nonprofit corporation in the United States; Healthy Kids/Brighter Future Ltd is a tax-exempt nonprofit organization registered and operating in Zambia. These two entities represent a humanitarian group (hereinafter collectively called Healthy Learners) whose mission is "to improve the health of low-income children in Zambia through school-based community healthcare." The U.S. organization was founded in 2014 and the Zambian organization in 2015.

Healthy Learners makes schools an access point for children's health by training teachers as school health workers and linking schools with nearby community health facilities. Specifically, in partnership with the Ministries of Health and Education, Healthy Learners recruits, trains, and equips selected teachers as school health workers to provide health education, coordinate preventative medical care, and support, monitor and respond to the health concerns of students.

In addition, by training administrators and recruiting parent leaders to manage the program, Healthy Learners helps ensure support and buy-in throughout the school, health facility and broader community. To provide both space and a symbolic focus for the operation of the program, Healthy Learners constructs and equips health rooms at each school.

When schools and clinics work together, school health workers treat mild conditions and clinic staff treat serious ones, the result is better health outcomes, improved attendance, and a reduction in complications.

Healthy Learners currently serves more than 450,000 children in 246 public primary schools in three of Zambia's ten provinces and is working with the government to scale the model nationally. The ultimate goal is for the work to become a model for governments throughout the region and beyond.

#### Consolidation

The accompanying consolidated financial statements (the "financial statements") include the accounts of Healthy Kids/Brighter Future Inc and Healthy Kids/Brighter Future Ltd, both of which are under common control. Material intercompany transactions and balances have been eliminated in the consolidation.

#### **Basis of Presentation**

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) which involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

### Note 1: Nature of the Organizations and Significant Accounting Policies (Continued)

#### Basis of Presentation (Continued)

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantorimposed restrictions. Accordingly, net assets and changes therein are classified and reported, as follows:

**Net Assets Without Donor Restrictions** – Net assets available for use in general operations and not subject to donor restrictions.

**Net Assets with Donor Restrictions** – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire in the same reporting period in which the revenue is recognized. When a donor restriction is released, net assets with donor restrictions are reclassified to net assets without restrictions and reported in the statement of activities as net assets released from restrictions.

#### Estimates

The preparation of the accompanying financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

The Organization considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

#### **Certificates of Deposit**

Certificates of deposit are carried at cost, plus accrued interest.

#### Investments

The Organization carries investments in marketable securities with readily determined fair values and all investments in debt securities at their fair values in the statement of financial position. Quoted market prices in active markets are used as the basis of measurement. Gains and losses are included in the change in net assets in the accompanying statements of activities.

### Note 1: Nature of the Organizations and Significant Accounting Policies (Continued)

#### Investments (Continued)

Investments, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of certain investments will occur in the near-term and that such changes could materially affect the amounts reported in the financial statements.

#### **Property and Equipment**

Property and equipment are stated at cost or, in the case of donated property, at estimated fair value at the date of receipt. Healthy Learners capitalizes property and equipment with at least a cost, or estimated fair value, of \$5,000, if acquired in the United States or Zambia. Depreciation on furniture, fixtures and equipment, and vehicles is calculated on a straight-line basis using estimated useful lives of three to eight years. Buildings and land improvements are depreciated on a straight-line basis over 10 to 20 years. All capitalized property and equipment is located in Zambia.

#### **Grants and Contributions**

Contributions, including promises to give, are considered conditional or unconditional, depending on the nature and existence of any donor or grantor conditions. A contribution or promise to give contains a donor or grantor condition when both of the following are present:

- An explicit barrier, that is more than trivial, that must be overcome before the revenue can be earned and recognized
- An implicit right of return of assets transferred or a right of release of a donor or grantor's obligation to transfer assets promised, if the condition is not met

Conditional contributions are recognized when the barrier(s) to entitlement are overcome. Unconditional contributions are recognized as revenue when received.

Unconditional promises to give that are expected to be collected within one year are recorded as contributions and grants receivable at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. No allowance for uncollectible accounts was considered necessary as of June 30, 2022 and 2021.

#### **Functional Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Direct costs necessary for operations are charged to the programs. Certain indirect expenses, including salaries, benefits, office expenses and other operating expenses are allocated based on time and effort of employees.

### Note 1: Nature of the Organizations and Significant Accounting Policies (Continued)

#### **Foreign Currency Translation**

The Zambian Kwacha is the functional currency for Healthy Learners' programs. All amounts in these financial statements are reflected in U.S. dollars. All financial position accounts have been translated using an exchange rate representative of the exchange rate in effect at the financial position dates. The foreign currency translation adjustment is recorded in the statements of activities. The approximate accumulated foreign currency translation adjustments amounted to \$75,103 and \$(60,257) at June 30, 2022 and 2021, respectively.

#### **Income Taxes**

Healthy Kids/Brighter Future Inc is exempt from federal income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code, while Healthy Kids/Brighter Future Ltd is exempt from income taxes in Zambia.

Management has evaluated Healthy Learners' tax positions and concluded that, as of June 30, 2022, Healthy Learners does not have any tax liabilities. Healthy Learners is currently open to audit under the statute of limitations by the Internal Revenue Service and state taxing authorities for three years after the filing of the return.

#### **Fair Value Measurements**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an ordinary transaction between market participants at the measurement date. A three-tier hierarchy prioritizes the inputs used in measuring fair value. These tiers include Level 1, defined as observable inputs such as quoted market prices in active markets; Level 2, defined as inputs other than quoted market prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists; therefore, requiring an entity to develop its own assumptions. The asset's or liability's fair value measurement within the hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

### Note 2: Cash and Cash Equivalents

All highly liquid debt instruments with an original maturity of three months or less is considered to be cash equivalents. Healthy Learners maintains its cash in bank deposit accounts located in the United States and Zambia. Cash maintained in accounts located in the United States, at times, may exceed federally insured limits. Healthy Learners has not experienced any losses in such accounts. Healthy Learners believes it is not exposed to any significant credit risk from cash and cash equivalents.

### Note 3: Liquidity and Availability of Financial Resources

Healthy Learners strives to maintain liquid financial assets sufficient to cover 180 days of general expenditures. The following table reflects the Healthy Learners' financial assets as of June 30, 2022 and 2021, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of donor restrictions or internal board designations.

### Note 3: Liquidity and Availability of Financial Resources (Continued)

| As of June 30,  |            | 2022         | 2021      |
|---|------------|--------------|-----------|
|   |            |              |           |
| Cash  | \$         | 960,324 \$   | 415,432   |
| Certificates of deposit   | Ŧ          | -            | 803,798   |
| Investments   |            | 5,533,136    | 2,219,711 |
| Contributions and grants receivable   |            | 350,000      | 100,000   |
| Other receivables   |            | 2,955        | 1,094     |
| Total financial assets available for general expenditure                    | \$         | 6,846,415 \$ | 3,540,035 |
| Note 4: Contributions and Grants Receivable                                 |            |              |           |
| Contributions and grants receivable are as follows, at June 30:             |            |              |           |
|   |            | 2022         | 2021      |
| Amounts due in:   |            |              |           |
| Less than one year  | \$         | 350,000 \$   | 100,000   |
| One to five years   | Ļ          | 525,000      | - 100,000 |
| Total   | \$         | 875,000 \$   | 100,000   |
| Note 5: Investments   |            |              |           |
| Investments at June 30, 2022 and 2021, consist of the following:            |            |              |           |
| Years Ended June 30,  |            | 2022         | 2021      |
| Mutual funds  | \$         | 5,533,136 \$ | 2,219,711 |
| Note 6: Fair Value Measurements   |            |              |           |
| Fair values of assets measured on a recurring basis at June 30, 2022 are, a | s follows: |              |           |
| - · · ·   | (          |              |           |

|              | _                  | Fair Value Measu | rements a<br>Using | t Repo | orting Dat | te |
|--------------|--------------------|------------------|--------------------|--------|------------|----|
|              | Fair Value         | Level 1          | Level 2            |        | Level 3    |    |
| Mutual funds | \$<br>5,533,136 \$ | 5,533,136 \$     |                    | - \$   |            | -  |

### Note 6: Fair Value Measurements (Continued)

Fair values of assets measured on a recurring basis at June 30, 2021 are, as follows:

|              |              | Fair Value Measurements at Reporting Date<br>Using |         |              |  |
|--------------|--------------|--|---------|--------------|--|
|              | Fair Value   | Level 1  | Level 2 | Level 3      |  |
| Mutual funds | \$ 2,219,711 | \$ 2,219,711 \$                                    | _ ¢     | <del>.</del> |  |

### **Note 7: Property and Equipment**

A summary of property and equipment is as follows as of June 30:

|                                | 2022             | 2021     |
|--------------------------------|------------------|----------|
| Vehicles                       | \$<br>611,697 \$ | 240,101  |
| Furniture and office equipment | 16,589           | 10,948   |
| Leasehold improvements         | 124,184          | 6,005    |
|                                | 752,470          | 257,054  |
| Less; accumulated depreciation | (124,275)        | (30,175) |
| Total                          | \$<br>628,195 \$ | 226,879  |

#### Note 8: Leases

In 2021, Healthy Learners renewed existing operating leases and formed new leases for office space and employee housing in Lusaka and Choma, Zambia, with monthly payments ranging from \$375 to \$7,000 a month. These leases are renewable but can be terminated by either party with 3 months' notice.

In August 2021, Healthy Learners entered into a four-year operating lease for additional office space in Lusaka, Zambia, with monthly payments of \$7,000. The lease is renewable but can be terminated by either party with 6 months' notice.

Rental expense was \$160,210 and \$57,062 for the years ended 2022 and 2021..

### Note 9: Net Assets with Donor Restrictions

Net assets with donor restrictions consist of the following:

| As of June 30,  | 2022                       | 2021    |
|---|----------------------------|---------|
| Contributions and grants receivable - time restricted<br>Purpose restricted contributions | \$<br>875,000 \$<br>37,985 | 100,000 |
| Total   | \$<br>912,985 \$           | 100,000 |

Net assets release from restrictions were primarily relieved due to the passage of time for the years ended 2022 and 2021.

### **Note 10: Subsequent Events**

Management has evaluated subsequent events through November 28, 2022, the date the financial statements were available to be issued and determined that any subsequent events that would require recognition or disclosure have been considered in the preparation of the financial statements.

# WIPFLI

### **Independent Auditor's Report on Supplementary Information**

Board of Directors Healthy Kids/Brighter Future d/b/a Healthy Learners Brunswick, Maine

We have audited the consolidated financial statements of Healthy Kids/Brighter Future d/b/a Healthy Learners as of and for the year ended June 30, 2022 and our report thereon, dated November 28, 2022, which expressed an unmodified opinion on those consolidated financial statements, appears on page 1. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedules, on pages 17 - 18, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic consolidated financial statements or to the basic consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic consolidated financial statements as a whole.

Wippei LLP

Wipfli LLP

South Portland, Maine November 28, 2022

## Healthy Kids/Brighter Future d/b/a Healthy Learners Consolidating Schedule of Financial Position

|   | Неа | Ithy Learners - | Не |           |              |      |             |
|---|-----|-----------------|----|-----------|--------------|------|-------------|
| As of June 30, 2022                       |     | US              | _  | - Zambia  | Eliminations | C    | onsolidated |
| Assets                                    |     |                 |    |           |              |      |             |
| Cash                                      | \$  | 488,554         | \$ | 509,755   | \$ -         | •\$  | 998,309     |
| Certificates of deposit                   |     | -               |    | -         |              |      | -           |
| Investments                               |     | 5,533,136       |    | -         |              |      | 5,533,136   |
| Contributions and grants receivable       |     | 875,000         |    | -         | -            |      | 875,000     |
| Other receivables                         |     | -               |    | 2,955     | -            | •    | 2,955       |
| Prepaid expenses and deposits             |     | -               |    | 55,207    | -            | •    | 55,207      |
| Property and equipment - net              |     | -               |    | 628,195   | -            | •    | 628,195     |
| Total assets                              | \$  | 6,896,690       | \$ | 1,196,112 | \$-          | •\$  | 8,092,802   |
| Liabilities and Net Assets<br>Liabilities | 4   |                 |    |           | 4            | 4    |             |
| Accounts payable and accrued expenses     | \$  | 9,860           | Ś  | 29,363    | Ś .          | · \$ | 39,223      |
| Accrued payroll and taxes                 |     | -               |    | 96,411    | -            |      | 96,411      |
| Total liabilities                         |     | 9,860           |    | 125,774   |              |      | 135,634     |
| Net assets                                |     |                 |    |           |              |      |             |
| Without donor restrictions                |     | 6,011,830       |    | 1,032,353 | -            |      | 7,044,183   |
| With donor restrictions                   |     | 875,000         |    | 37,985    | -            | •    | 912,985     |
| Total net assets                          |     | 6,886,830       |    | 1,070,338 | -            | •    | 7,957,168   |
| Total liabilities and net assets          | \$  | 6,896,690       | \$ | 1,196,112 | \$.          | \$   | 8,092,802   |

See independent auditor's report on supplementary information.

## Healthy Kids/Brighter Future d/b/a Healthy Learners Consolidating Schedule of Activities

|                                  | Healt | hy Learners - | Healthy<br>Learners - |              |              |
|----------------------------------|-------|---------------|-----------------------|--------------|--------------|
| Year Ended June 30, 2022         |       | US            | Zambia                | Eliminations | Consolidated |
| Revenue                          |       | 7 6 4 9 4 9 4 | 404 700               |              |              |
| Grants and contributions         | \$    | 7,642,018 \$  |                       | \$ - \$      |              |
| Gain on currency translation     |       | -             | 135,360               | -            | 135,360      |
| Grants from related party        |       | -             | 3,400,000             | (3,400,000)  | -            |
| Interest and dividends           |       | 37,262        | 3,276                 | -            | 40,538       |
| Gain on sale of assets           |       | -             | 2,708                 | -            | 2,708        |
| Loss on investments              |       | (143,374)     | -                     | -            | (143,374)    |
| Total revenue                    |       | 7,535,906     | 3,676,064             | (3,400,000)  | 7,811,970    |
| Expenses                         |       |               |                       |              |              |
| Community engagement             |       | -             | 25,346                | -            | 25,346       |
| Infrastructure support           |       | -             | 584,206               | -            | 584,206      |
| Program training                 |       | -             | 424,043               | -            | 424,043      |
| Program supplies                 |       | 16,220        | 172,173               | -            | 188,393      |
| Program services                 |       | -             | 15,387                | -            | 15,387       |
| Stipends                         |       | -             | 53 <i>,</i> 883       | -            | 53,883       |
| Performance based incentives     |       | -             | 2,037                 | -            | 2,037        |
| Stakeholder meetings             |       | -             | 41,966                | -            | 41,966       |
| Advocacy & government engagement |       | -             | 9,955                 | -            | 9,955        |
| Visibility & communications      |       | -             | 6,560                 | -            | 6,560        |
| Research                         |       | -             | 5,113                 | -            | 5,113        |
| Personnel                        |       | 274,472       | 891,492               | -            | 1,165,964    |
| Employee development             |       | 211           | 41,839                | -            | 42,050       |
| Occupancy                        |       | 8,461         | 356,683               | -            | 365,144      |
| Communication                    |       | -             | 41,594                | -            | 41,594       |
| Electronics                      |       | 104,561       | 34,368                | -            | 138,929      |
| Software subscriptions           |       | 198,101       | 2,149                 | -            | 200,250      |
| Travel                           |       | 29,464        | 245,380               | -            | 274,844      |
| Professional services            |       | 55,695        | 15,331                | -            | 71,026       |
| Insurance                        |       | 1,936         | 24,059                | -            | 25,995       |
| Administrative fees              |       | 2,725         | 32,892                | -            | 35,617       |
| Fundraising                      |       | 356           | -                     | -            | 356          |
| Grants to related party          |       | 3,400,000     | -                     | (3,400,000)  | -            |
| Total expenses                   |       | 4,092,202     | 3,026,456             | (3,400,000)  | 3,718,658    |
| Change in net assets             |       | 3,443,704     | 649,608               | -            | 4,093,312    |
| Net assets, beginning of year    |       | 3,443,126     | 420,730               | -            | 3,863,856    |
| Net assets, end of year          | \$    | 6,886,830 \$  | 1,070,338             | \$-\$        | 5 7,957,168  |

See independent auditor's report on supplementary information.