



Healthy Kids/Brighter Future d/b/a Healthy Learners

Consolidated Financial Statements

Years ended June 30, 2019 and 2018

WIPFLi^{LLP}
CPAs and Consultants



Independent Auditor's Report

Board of Directors
Healthy Kids/Brighter Future
d/b/a Healthy Learners
Brunswick, Maine

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Healthy Kids/Brighter Future d/b/a Healthy Learners which comprise the consolidated statements of financial position as of June 30, 2019 and 2018, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Healthy Kids/Brighter Future d/b/a Healthy Learners as of June 30, 2019 and 2018, and the consolidated changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States.



Emphasis of Matter

As discussed in Note 1 to the consolidated financial statements, Healthy Kids/Brighter Future d/b/a Healthy Learners adopted the amendments in Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities: Presentation of Financial Statements of Not-for-Profit Entities, as of and for the year ended June 30, 2019. The amendments have been applied on a retrospective basis with the exception of the omission of certain information as permitted by the ASU.

Wipfli LLP

Wipfli LLP
South Portland, Maine
April 9, 2020

Healthy Kids/Brighter Future d/b/a Healthy Learners

Consolidated Statements of Financial Position

<i>As of June 30,</i>	2019	2018
Assets		
Cash	\$ 276,592	\$ 153,657
Certificates of deposit	401,520	180,605
Contributions and grants receivable	65,565	86,700
Other receivables	3,225	-
Prepaid expenses	12,094	9,779
Property and equipment - net	14,332	6,404
Total assets	\$ 773,328	\$ 437,145
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 968	\$ 3,567
Accrued payroll	14,402	1,922
Total liabilities	15,370	5,489
Net assets		
Without donor restrictions	692,393	344,956
With donor restrictions	65,565	86,700
Total net assets	757,958	431,656
Total liabilities and net assets	\$ 773,328	\$ 437,145

See accompanying notes to consolidated financial statements.

Healthy Kids/Brighter Future d/b/a Healthy Learners

Consolidated Statement of Activities

<i>Year Ended June 30</i>	2019		Total
	Without Donor Restrictions	With Donor Restrictions	
Revenue			
Contributions	\$ 19,536	\$ -	\$ 19,536
Grants	913,520	65,565	979,085
Loss on currency translation	(25,836)	-	(25,836)
Interest	4,470	-	4,470
Gain on sale of fixed assets	380	-	380
Net assets released from restrictions	86,700	(86,700)	-
Total revenue	998,770	(21,135)	977,635
Expenses			
Program	525,178	-	525,178
Administrative	104,025	-	104,025
Fundraising	22,130	-	22,130
Total expenses	651,333	-	651,333
Change in net assets	347,437	(21,135)	326,302
Net assets, beginning of year	344,956	86,700	431,656
Net assets, end of year	\$ 692,393	\$ 65,565	\$ 757,958

See accompanying notes to consolidated financial statements.

Healthy Kids/Brighter Future d/b/a Healthy Learners

Consolidated Statement of Activities

<i>Year Ended June 30</i>	2018		Total
	Without Donor Restrictions	With Donor Restrictions	
Revenue			
Contributions	\$ 40,808	\$ 6,700	\$ 47,508
Grants	572,833	80,000	652,833
Gain on currency translation	9,577	-	9,577
Interest	1,473	-	1,473
Net assets released from restrictions	1,402	(1,402)	-
Total Revenue	626,093	85,298	711,391
Expenses			
Program	229,447	-	229,447
Administrative	71,843	-	71,843
Fundraising	7,641	-	7,641
Total expenses	308,931	-	308,931
 Change in net assets	 317,162	 85,298	 402,460
Net assets, beginning of year	27,794	1,402	29,196
Net assets, end of year	\$ 344,956	\$ 86,700	\$ 431,656

See accompanying notes to consolidated financial statements.

Healthy Kids/Brighter Future d/b/a Healthy Learners

Consolidated Statement of Functional Expenses

<i>Year Ended June 30, 2019</i>	Supporting Services			Total
	Program	Administrative	Fundraising	
Salaries, taxes and benefits	\$ 190,013	\$ 44,403	\$ 12,831	\$ 247,247
Travel	53,092	5,242	7,594	65,928
Subscriptions	52,275	2,287	421	54,983
Facilities & maintenance	36,679	13,697	-	50,376
Equipment	31,643	1,508	-	33,151
Conference hire & catering	30,728	464	-	31,192
Professional fees	10,956	14,909	501	26,366
Materials & supplies	23,403	1,362	-	24,765
Staff housing	21,019	2,227	-	23,246
Consultants & subcontractors	19,867	-	-	19,867
Stipends	15,355	-	-	15,355
Food	12,125	92	-	12,217
Insurance	6,051	5,322	-	11,373
Staff development & training	1,541	9,398	-	10,939
Vehicle expenses	5,179	271	-	5,450
Communication	3,633	1,392	-	5,025
Performance based incentives	4,436	-	-	4,436
Depreciation	2,806	-	-	2,806
License and permits	2,487	109	-	2,596
Bad debt expense	1,290	-	-	1,290
Bank service fees	-	1,130	52	1,182
Printing	569	38	415	1,022
Fundraising expense	-	-	290	290
Postage and shipping	31	174	26	231
Total	\$ 525,178	\$ 104,025	\$ 22,130	\$ 651,333

See accompanying notes to consolidated financial statements.

Healthy Kids/Brighter Future d/b/a Healthy Learners

Consolidated Statement of Functional Expenses

<i>Year Ended June 30, 2018</i>	Program	Supporting Services		Total
		Administrative	Fundraising	
Salaries, taxes and benefits	\$ 73,776	\$ 36,018	\$ 3,946	\$ 113,740
Travel	17,552	15,167	1,115	33,834
Equipment	26,826	-	-	26,826
Materials & supplies	17,082	4,505	-	21,587
Conference hire & catering	20,785	-	-	20,785
Consultants & subcontractors	16,661	-	-	16,661
Facilities & maintenance	15,500	-	-	15,500
Staff housing	13,401	-	-	13,401
Vehicle expenses	8,320	-	-	8,320
Stipends	6,772	-	-	6,772
Performance based incentives	6,090	-	-	6,090
Insurance	-	6,077	-	6,077
Professional fees	-	2,565	1,193	3,758
Communication	-	3,355	-	3,355
Printing	3,345	-	-	3,345
Subscriptions	1,162	1,384	-	2,546
Depreciation	1,705	-	-	1,705
Staff development & training	-	1,496	-	1,496
Fundraising expense	-	-	1,387	1,387
Bank service fees	-	1,027	-	1,027
Meetings	470	-	-	470
Postage and shipping	-	249	-	249
Total	\$ 229,447	\$ 71,843	\$ 7,641	\$ 308,931

See accompanying notes to consolidated financial statements.

Healthy Kids/Brighter Future d/b/a Healthy Learners

Consolidated Statements of Cash Flows

<i>Years Ended June 30,</i>	2019	2018
Cash flows from operating activities		
Change in net assets	\$ 326,302	\$ 402,460
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Depreciation	2,806	1,705
Gain on sale of assets	(380)	-
Bad debt expense	1,290	-
Gain on certificates of deposit	(1,520)	(655)
Decrease (increase) in:		
Contributions receivable	21,135	(86,700)
Other receivables	(4,515)	-
Prepaid expenses	(3,692)	(8,402)
Refundable deposits	1,377	(1,377)
Increase (decrease) in:		
Accounts payable	(2,599)	3,567
Accrued payroll	12,480	1,911
Net cash flows from operating activities	352,684	312,509
Cash flows from investing activities		
Purchase of property and equipment	(13,722)	(4,205)
Proceeds from sale of property and equipment	3,368	-
Purchase of certificates of deposit	(400,000)	(230,000)
Proceeds from maturities of certificates of deposit	180,605	50,050
Net cash flows from investing activities	(229,749)	(184,155)
Net change in cash	122,935	128,354
Cash at beginning of year	153,657	25,303
Cash at end of year	\$ 276,592	\$ 153,657

See accompanying notes to consolidated financial statements.

Healthy Kids/Brighter Future d/b/a Healthy Learners

Notes to Consolidated Financial Statements

Note 1: Nature of the Organizations and Significant Accounting Policies

Nature of Activities

Healthy Kids/Brighter Future Inc is a 501(c)(3) tax-exempt nonprofit corporation in the United States; Healthy Kids/Brighter Future Ltd is a tax-exempt nonprofit organization registered and operating in Zambia. These two entities represent a humanitarian group (hereinafter collectively called Healthy Learners) whose mission is “to improve the health of low-income school-aged children.” The U.S. organization was founded in 2014 and the Zambian organization in 2015.

Zambia is a vibrant Southern African country of almost 17 million people. Currently, Healthy Learners serves the most vulnerable children in poor communities in the capital city of Lusaka, a city of about 1.7 million people. Despite a growing middle class, over half of its citizens live in poverty.

Though Zambia has a school registration rate of between 80% and 90%, many children cannot excel because they are sick. Healthcare in Zambia is available and free but because most health programs prioritize children under five years old, and because additional obstacles like unfamiliarity with and mistrust of local health services, as well as a lack of guardian support, school-aged children often do not access care and have become a critically neglected population. Nearly 40% of Lusaka’s poorest school children regularly suffer from easily treatable illnesses and 36% show signs of stunting that hinders their development.

Identifying the problem as essentially the misdistribution of resources – that available healthcare was not getting to the people who needed it – Healthy Learners found that by training a teachers as frontline health workers and by building strong links between the local schools and primary health facilities, the Organization could promote significantly better care for school-aged children, while at the same time improving school attendance, and all at an annual incremental cost of around \$5 per child.

Specifically, in partnership with the Ministries of Health and Education, Healthy Learners recruits, trains, and equips selected teachers as school health workers to provide health education, basic medical care, health surveillance, referral of sick children to government health facilities and follow-up on students who are absent more than a few days. In addition, by training administrators and recruiting PTA leaders to manage the program, Healthy Learners helps ensure support throughout the culture of the schools, health centers, and community. To provide both space and a symbolic focus for the operation of the program, Healthy Learners is building sick bays in each school.

Consolidation

The accompanying consolidated financial statements include the accounts of Healthy Kids/Brighter Future Inc and Healthy Kids/Brighter Future Ltd, both of which are under common control. Material intercompany transactions and balances have been eliminated in the consolidation.

Healthy Kids/Brighter Future d/b/a Healthy Learners

Notes to Consolidated Financial Statements

Note 1: Nature of the Organizations and Significant Accounting Policies (Continued)

Basis of Presentation

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) which involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported, as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets with Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. When a donor restriction is released, net assets with donor restrictions are reclassified to net assets without restrictions and reported in the statement of activities as net assets released from restrictions.

Estimates

The preparation of the accompanying consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

Property and Equipment

Property and equipment are stated at cost or, in the case of donated property, at estimated fair value at the date of receipt. Healthy Learners capitalizes property and equipment with at least a cost, or estimated fair value, of \$2,500, if acquired in the United States or Zambia. Depreciation on furniture, fixtures and equipment, and vehicles is calculated on a straight-line basis using estimated useful lives of three to eight years. Buildings and land improvements are depreciated on a straight-line basis over 10 to 20 years. All capitalized property and equipment is located in Zambia.

Healthy Kids/Brighter Future d/b/a Healthy Learners

Notes to Consolidated Financial Statements

Note 1: Nature of the Organizations and Significant Accounting Policies (Continued)

Grants and Contributions

Grants and contributions are recognized when the grantor or donor makes an award or promise to give to Healthy Learners that is, in substance, unconditional. Healthy Learners reports grants and contributions received as without donor restrictions or with donor restrictions, depending on the existence and/or nature of any grantor or donor restrictions.

Unconditional promises to give that are expected to be collected within one year are recorded as contributions and grants receivable at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. No allowance for uncollectible accounts was considered necessary as of June 30, 2019 and 2018

Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities and in the statements of functional expenses. Direct costs necessary for operations are charged to the programs. Certain indirect expenses, including salaries, benefits, office expenses and other operating expenses are allocated based on time and effort of employees.

Foreign Currency Translation

The Zambian Kwacha is the functional currency for Healthy Learners' programs. All amounts in these consolidated financial statements are reflected in U.S. dollars. All financial position accounts have been translated using an exchange rate representative of the exchange rate in effect at the financial position dates. The foreign currency translation adjustment is recorded in the consolidated statements of activities. The approximate accumulated foreign currency translation adjustments amounted to (\$16,259) and \$9,577 at June 30, 2019 and 2018.

Income Taxes

Healthy Kids/Brighter Future Inc is exempt from federal income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code, while Healthy Kids/Brighter Future Ltd is exempt from income taxes in Zambia.

Management has evaluated Healthy Learners' tax positions and concluded that, as of June 30, 2019, Healthy Learners does not have any tax liabilities. Healthy Learners is currently open to audit under the statute of limitations by the Internal Revenue Service and state taxing authorities for the years ended 2016 through 2019.

Healthy Kids/Brighter Future d/b/a Healthy Learners

Notes to Consolidated Financial Statements

Note 1: Nature of the Organizations and Significant Accounting Policies (Continued)

Change in Accounting Policy

Not-for-Profit Entities

In 2019, Healthy Learners adopted the Financial Accounting Standards Board (FASB) issued ASU 2016-14, *Not-for-Profit Entities: Presentation of Financial Statements of Not-for-Profit Entities*, to amend current reporting requirements to make several improvements, including reducing complexities of information presented within not-for-profit financial statements. The ASU provides for certain improvements in financial reporting for not-for-profit organizations and requires changes to net asset classifications, enhancements to liquidity presentation and disclosures, presentation of an analysis of expenses by function and by nature among other changes. The amendments have been applied on a retrospective basis with the exception of the omission of certain information as permitted by the ASU. There was no change in total net assets as of June 30, 2018 as a result of this change.

Note 2: Cash and Cash Equivalents

Healthy Learners maintains its cash-in-bank deposit accounts located in the United States and Zambia. Cash maintained in accounts located in the United States, at times, may exceed federally insured limits. Healthy Learners has not experienced any losses in such accounts. Healthy Learners believes it is not exposed to any significant credit risk from cash and cash equivalents.

Note 3: Liquidity and Availability of Financial Resources

Healthy Learners strives to maintain liquid financial assets sufficient to cover 180 days of general expenditures. The following table reflects the Healthy Learners' financial assets as of June 30, 2019, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of donor restrictions or internal board designations. Amounts not available to meet general expenditures within one year also may include net assets with donor restrictions.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

<i>As of June 30,</i>	2019
Cash	\$ 276,592
Certificates of deposit	401,520
Contributions and grants receivable	65,565
Other receivables	3,225
Total financial assets available for general expenditure	\$ 746,902

Healthy Kids/Brighter Future d/b/a Healthy Learners

Notes to Consolidated Financial Statements

Note 4: Contributions and Grants Receivable

Contributions and grants receivable at June 30, are as follows:

	2019	2018
Amounts due in:		
Less than one year	\$ 65,565	\$ 86,700
One to five years	-	-
Total	\$ 65,565	\$ 86,700

Note 5: Commitments and Contingencies

Leases

During 2019, Healthy Learners entered into an operating lease for office space located in Lusaka, Zambia under the terms of a non-cancelable lease. The original term of this lease agreement is two years, with an additional two-year renewal option available thereafter. The lease calls for monthly payments of rent of \$3,300 during the term of the lease, payable six months in advance.

During 2018, Healthy Learners entered into an operating lease for office space located in Lusaka, Zambia under the terms of a non-cancelable lease. The original term of this lease agreement was one year, with an additional yearly renewal option available thereafter, which was exercised in 2019, with monthly rent payments of \$1,377 through December 31, 2018, and a decrease thereafter to \$1,223 through December 31, 2019 during the term of the lease, payable six months in advance.

Healthy Learners also entered into a one-year operating lease for employee housing in Lusaka, Zambia with monthly payments of approximately \$1,200.

Rental expense was \$41,524 and \$19,973 for the years ended June 30, 2019 and 2018.

The future minimum rental payments under non-cancelable operating leases having an initial or remaining term in excess of one year as of June 30, 2019, are as follows:

<i>Year Ending June 30,</i>		
2020	\$	52,936
2021		29,700
Total	\$	82,636

Healthy Kids/Brighter Future d/b/a Healthy Learners

Notes to Consolidated Financial Statements

Note 6: Net Assets with Donor Restrictions

Net assets with donor restrictions as of June 30, 2019 and 2018, consisted of contributions receivable for the general operations of Healthy Learners. Accordingly, net assets released from donor restrictions were used to fund general operations.

Note 7: Subsequent Events

On March 11, 2020, the World Health Organization declared the outbreak of the new coronavirus, known as COVID-19, a pandemic. The impact of the outbreak has been worldwide. Healthy Learners has been able to leverage our model and network of relationships to support the Zambian government's COVID-19 prevention efforts and respond to the needs of our community-based partners during this critical period through:

- development and distribution of information, education, communication materials on COVID-19;
- school and community sensitization;
- distribution of personal protective equipment, cleaning supplies, and handwashing stations to public health facilities;
- and technical support to the Ministries of Health and Education.

As of the date of issuance of the financial statements, the Healthy Learners ability to operate has not been significantly impacted; however, the Company continues to monitor the situation. While the Company's results of operations, cash flows and financial condition could be negatively impacted, the extent of the impact cannot be reasonably estimated at this time.

Management has evaluated subsequent events through April 9, 2020, the date the consolidated financial statements were available to be issued and determined that any subsequent events that would require recognition or disclosure have been considered in the preparation of the consolidated financial statements.

Independent Auditor's Report on Supplementary Information

Board of Directors
Healthy Kids/Brighter Future d/b/a Healthy Learners
Brunswick, Maine

We have audited the consolidated financial statements of Healthy Kids/Brighter Future d/b/a Healthy Learners as of and for the year ended June 30, 2019 and our report thereon dated April 9, 2020, which expressed an unmodified opinion on those consolidated financial statements, appears on page 1. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedules, on pages 15 - 16, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic consolidated financial statements or to the basic consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic consolidated financial statements as a whole.

Wipfli LLP

Wipfli LLP
South Portland, Maine
April 9, 2020

Healthy Kids/Brighter Future d/b/a Healthy Learners

Consolidating Schedule of Financial Position

<i>As of June 30, 2019</i>	Healthy Learners - US	Healthy Learners - Zambia	Eliminations	Consolidated
Assets				
Cash	\$ 82,839	\$ 193,753	\$ -	\$ 276,592
Certificates of deposit	401,520	-	-	401,520
Contributions and grants receivable	50,000	15,565	-	65,565
Other receivables	44	3,181	-	3,225
Prepaid expenses	-	12,094	-	12,094
Property and equipment - net	-	14,332	-	14,332
Total Assets	\$ 534,403	\$ 238,925	\$ -	\$ 773,328
Liabilities and Net Assets				
Liabilities				
Accounts payable and accrued expenses	\$ 968	\$ -	\$ -	\$ 968
Accrued payroll	-	14,402	-	14,402
Total Liabilities	968	14,402	-	15,370
Net Assets				
Without donor restrictions	467,870	224,523	-	692,393
With donor restrictions	65,565	-	-	65,565
Total Net Assets	533,435	224,523	-	757,958
Total Liabilities and Net Assets	\$ 534,403	\$ 238,925	\$ -	\$ 773,328

See independent auditor's report on supplementary information.

Healthy Kids/Brighter Future d/b/a Healthy Learners

Consolidating Schedule of Activities

<i>Year Ended June 30, 2019</i>	Healthy Learners - US	Healthy Learners - Zambia	Eliminations	Consolidated
Revenue				
Contributions	\$ 19,536	\$ -	\$ -	\$ 19,536
Grants	900,002	79,083	-	979,085
Loss on currency translation	-	(25,836)	-	(25,836)
Transfers from U.S.	-	505,000	(505,000)	-
Interest	2,523	1,947	-	4,470
Gain on sale of fixed assets	-	380	-	380
Total Revenue	922,061	560,574	(505,000)	977,635
Expenses				
Salaries, taxes and benefits	67,274	179,973	-	247,247
Travel	15,763	50,165	-	65,928
Subscriptions	54,983	-	-	54,983
Facilities and maintenance	-	50,376	-	50,376
Equipment	10,724	22,427	-	33,151
Conference hire & catering	-	31,192	-	31,192
Professional fees	24,912	1,454	-	26,366
Materials and supplies	851	23,914	-	24,765
Staff housing	-	23,246	-	23,246
Consultants & contractors	-	19,867	-	19,867
Stipends	-	15,355	-	15,355
Food	-	12,217	-	12,217
Insurance	3,135	8,238	-	11,373
Staff development & training	6,665	4,274	-	10,939
Vehicle expenses	-	5,450	-	5,450
Communication	-	5,025	-	5,025
Performance based incentives	-	4,436	-	4,436
Depreciation	-	2,806	-	2,806
License and permits	-	2,596	-	2,596
Bad debts	-	1,290	-	1,290
Bank service fees	250	932	-	1,182
Printing	484	538	-	1,022
Fundraising expense	290	-	-	290
Postage and shipping	168	63	-	231
Zambia funding	505,000	-	(505,000)	-
Total Expenses	690,499	465,834	(505,000)	651,333
Change in Net Assets	231,562	94,740	-	326,302
Net Assets, Beginning of Year	301,873	129,783	-	431,656
Net Assets, End of Year	\$ 533,435	\$ 224,523	\$ -	\$ 757,958

See independent auditor's report on supplementary information.